# Overview of the FY 2017 Proposed Budget 

Presented to the members of the Burlingion International Alrport, Boarol of Commissioners

May 20, 2016

BURLINGTON INTERNATIONAL AIRPORT


## Airport Cost Centers

Other Properties
Terminal
Airfield
Industrial Park


## Organizational Chart, page 1



## Organizational Chart, page 2



## Organizational Chart, page 3



## Fiscal Challenges for FY 16

- Creating a budget that supports our goals was a challenge. Garage revenues are down $\$ 425,000$ this year (BTV saw a large drop last year as well). BTV is experiencing significant cost increases in security expenses and property taxes. There are new TSA security requirements to address security risks.
- Control expenditures and run a lean and mean operation. Cuts were made to most line items. Budgeted realistic revenue stream. Working to complete Airline Lease agreements, effective July 1 st .
- Collaborate with other departments who provide BTV services for fair interdepartmental charges. BTV will begin managing our garage starting July 1, 2016. Police Services increased $\$ 116,000$, or $11 \%$ in FY 2017.
- Continue legal course to resolve tax dispute with City of South Burlington. Included in expenditures budget is $\$ 1,651,100$ for taxes, or approximately $12 \%$ of our operating budget (excluding debt and capital).
- Work to increase Air service and bring additional affordable options for our customers
- Continue to improve BTV's financial strength by increasing cash reserves. Manage BTV cash flow by utilizing a Grant Anticipation Note for our large FAA reimbursement grants.


## Key Goals

| Area | Objective |
| :--- | :--- |
| Air Service \& Marketing | Maintain marketing efforts to promote new air service opportunities, including <br> increasing affordable flight options. Sign new Airline lease contracts by $1^{\text {st }}$ <br> quarter FY 17. Hired a consulting marketing firm to specifically help BTV bring in <br> new air service. |
| Safety \& Security | Meet obligations for ensuring a safe and secure facility for the traveling public. <br> Improve Employee screening and comply with new regulations. |
| Debt Service Coverage | Maintain total DSCR at 1.40x or better. Success through budget and continual <br> monitoring. |
| Reserves | Long term objective to increase unrestricted cash balances to provide financial <br> flexibility and address rating agency/investor concerns. Increase cash position <br> from 160 to 200 days cash on hand. |
| Asset Management | Maintain infrastructure with adequate repair and maintenance program. Make <br> smart equipment purchases that support Airport goals. Build Quick Turn Around <br>  <br> software) in FY 17. |

## Fiscal Changes for FY 16

- Increase in revenues primarily from Terminal Rent increase from $\$ 56$ to $\$ 62$ of rent per square foot
- Reduction in budgeted garage revenues which declined in FY 15 and 16. Reduction in 2 years $\$ 700,000$.
- Significant increases in Security costs. Approximately \$370,000
- Reduced expenditures significantly in areas that BTV controls to balance budget
- Net Increase in Bond principal / interest for FY 17
 $\$ 265,000$ required BTV to have higher Net Operating Revenues to maintain Bond Debt coverage ratio


## Conservative EPAX Assumptions

FY Enplaned Passengers


## Conservative Landed Weight Assumptions

FY Landed Weights


## Debt Service Coverage Ratio Above 1.40x Goal



## Projected Short Term Borrowing

| (\$ 000) | 2008 | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Grant Anticipation Note | $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 2,494$ | $\$ 3,000$ | $\$ 0$ | $\$ 5,000$ | $\$ 5,000$ | $\$ 5,000$ |
| Revenue Anticipation |  |  |  |  |  |  |  |  |  |  |
| Note | 0 | 0 | 0 | 5,000 | 5,000 | 3,000 | 0 | 0 | 0 | 0 |
| Bond Anticipation Note | 0 | 0 | 0 | 12,000 | 12,000 | 0 | 0 | 0 | 0 | 0 |

## Required Reserves Fully Funded

| Required Reserves <br> $(000)$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ <br> Budget |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Debt Service Reserve <br> Fund* | $\$ 902$ | $\$ 902$ | $\$ 4,385$ | $\$ 4,016$ | $\$ 4,236$ | $\$ 3,929$ | 3,930 | 3930 |
| O\&M Reserve Fund | - | - | 1,472 | 3,099 | 3,155 | 3,287 | 3,290 | 3292 |
|  <br> Replacement Fund | - | - | 215 | 259 | 215 | 215 | 215 | 215 |

* Balance of required debt service reserve fund was in surety bonds. City decided to cash fund reserves in 2012.


## Burlington International Airport

FY 17 Draft Revenue Budget

|  | DESCRIPTION | $\overline{000}$ <br> ADMIN | $430$ <br> TERMINAL | $431$ <br> AIRFIELD | $432$ <br> INDUSTRIAL | $433$ <br> PARKING | 434 OTHER BLDGS | Proposed FY17 TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4247 | Fees and Permits | \$108,900 | \$0 | \$0 | \$0 | \$0 | \$3,200 | \$112,100 |
| 4295 | Parking Fees | \$0 | \$0 | \$0 | \$0 | \$5,400,000 | \$0 | \$5,400,000 |
| 4297 | CFCs |  |  |  |  | \$1,210,000 |  | \$1,210,000 |
| 4345 | Advertising Revenues |  | \$125,000 |  |  |  |  | \$125,000 |
| 4390 | Concessions | \$0 | \$0 | \$250,000 | \$0 | \$0 | \$0 | \$250,000 |
| 4440 | Taxi And Shuttle Fees | \$0 | \$94,125 | \$0 | \$0 | \$0 | \$0 | \$94,125 |
| 4445 | Terminal Rent - Airline Exclusive | \$0 | \$1,262,593 | \$0 | \$0 | \$0 | \$0 | \$1,262,593 |
| 4450 | Terminal Rent - Common Use | \$0 | \$1,625,206 | \$0 | \$0 | \$0 | \$0 | \$1,625,206 |
| 4455 | Terminal Concessions Airport | \$0 | \$548,800 | \$0 | \$0 | \$0 | \$0 | \$548,800 |
| 4460 | Rental Car Concessions | \$0 | \$1,952,565 | \$0 | \$0 | \$0 | \$0 | \$1,952,565 |
| 4465 | Rent Grounds | \$0 | \$0 | \$88,008 | \$132,429 | \$0 | \$172,680 | \$393,118 |
| 4470 | Rent Buildings | \$0 | \$0 | \$29,873 | \$879,444 | \$47,006 | \$133,047 | \$1,089,370 |
| 4475 | Landing Fees | \$0 | \$0 | \$1,899,210 | \$0 | \$0 | \$0 | \$1,899,210 |
| 4480 | PFC Revenue | \$2,400,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$2,400,000 |
| 4500 | Airport Apron Fees | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 4505 | Terminal Non Airline | \$0 | \$583,300 | \$0 | \$0 | \$0 | \$0 | \$583,300 |
| 4535 | Misc Rev | \$3,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$3,000 |
| 4700 | Interest/Investment Income | \$8,500 | \$0 | \$0 | \$25,000 | \$0 | \$0 | \$33,500 |
| 4702 | Interest Income PFC | \$4,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$4,000 |
| 4267 | Utilities Reimbursement | \$0 | \$46,967 | \$0 | \$0 | \$0 | \$0 | \$46,967 |
| 4961 | Property Tax Reimbursement | \$0 | \$0 | \$29,000 | \$179,000 | \$0 | \$0 | \$208,000 |
| 4875 | Grant Federal Operating Direct | \$0 | \$130,000 | \$0 | \$0 | \$0 | \$0 | \$130,000 |
|  | TOTAL ALL REVENUE | \$2,524,400 | \$6,368,556 | \$2,296,091 | \$1,215,874 | \$6,657,006 | \$308,927 | \$19,370,853 |


| FY2016 |  |
| :---: | :---: |
| NewWorld | \% Change |
| \$104,850 | 6.9\% |
| \$5,825,000 | -7.3\% |
| \$1,180,000 | 2.5\% |
| \$118,000 | 5.9\% |
| \$260,000 | -3.8\% |
| \$46,900 | 100.7\% |
| \$1,127,147 | 12.0\% |
| \$1,467,928 | 10.7\% |
| \$525,200 | 4.5\% |
| \$1,777,468 | 9.9\% |
| \$380,773 | 3.2\% |
| \$1,204,998 | -9.6\% |
| \$1,825,884 | 4.0\% |
| \$2,400,000 | 0.0\% |
| \$0 | 0.0\% |
| \$575,061 | 1.4\% |
| \$3,000 | 0.0\% |
| \$33,500 | 0.0\% |
| \$4,000 | 0.0\% |
| \$46,967 | 0.0\% |
| \$208,000 | 0.0\% |
| \$150,000 | -13.3\% |
| \$19,264,677 | 0.6\% |

## DRAFT Expenses

BURLINGTON

|  | DESCRIPTION | $\begin{gathered} 000 \\ \text { ADMIN } \end{gathered}$ | 430 <br> TERMINAL | 431 <br> AIRFIELD | $\begin{gathered} 432 \\ \text { INDUSTRIAL } \end{gathered}$ | 433 <br> PARKING | P \& S | $\begin{gathered} 434 \\ \text { OTHER BLDGS } \end{gathered}$ | $\begin{gathered} \hline \text { FY'17 DRAFT } \\ \text { TOTAL } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5000-100 | SALARIES/WAGES - FULL TIME | \$195,000 | \$875,000 | \$700,000 | \$165,000 | \$390,000 | \$0 | \$65,000 | \$2,390,000 |
| 5000-105 | SALARIES/WAGES - LIMITED SER | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 5000-110 | SALARIES/WAGES - PART TIME | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 5000-115 | SALARIES/WAGES - TEMP | \$25,000 | \$50,000 | \$15,000 | \$0 | \$25,000 | \$0 | \$0 | \$115,000 |
|  |  | \$220,000 | \$925,000 | \$715,000 | \$165,000 | \$415,000 | \$0 | \$65,000 | \$2,505,000 |
| 5100 | OVERTIME | \$10,000 | \$105,000 | \$75,000 | \$11,000 | \$45,000 | \$0 | \$11,000 | \$257,000 |
| 5200-110 | ON CALL PAY | \$3,500 | \$30,000 | \$26,000 | \$3,500 | \$13,000 | \$0 | \$4,000 | \$80,000 |
| 5200-115 | OTHER COMPENSATION | \$3,000 | \$25,000 | \$15,000 | \$2,000 | \$15,000 | \$0 | \$1,000 | \$61,000 |
| 5200-116 | LONGEVITY | \$1,100 | \$2,100 | \$2,500 | \$450 | \$3,350 | \$0 | \$300 | \$9,800 |
| 5200-120 | SHIFT DIFFERENTIAL | \$0 | \$4,000 | \$5,000 | \$500 | \$9,500 | \$0 | \$0 | \$19,000 |
| 5200-125 | TAXABLE REIMBURSEMENTS | \$0 | \$1,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,000 |
| 5200-130 | HEALTH INSURANCE | \$1,000 | \$5,000 | \$5,000 | \$1,000 | \$1,000 | \$0 | \$500 | \$13,500 |
|  |  | \$18,600 | \$172,100 | \$128,500 | \$18,450 | \$86,850 | \$0 | \$16,800 | \$441,300 |
| 5400-100 | EMPLOYEE FICA | \$21,000 | \$80,000 | \$63,000 | \$13,000 | \$41,000 | \$0 | \$7,000 | \$225,000 |
|  | Retirement/Health/WC/Dental/Life |  |  |  |  | \$112,000 |  |  | \$112,000 |
| 5400-105 | UNEMPLOYMENT INSURANCE | \$5,000 | \$3,000 | \$4,000 | \$500 | \$5,000 | \$0 | \$0 | \$17,500 |
| 5400-115 | EMPLOYEE RETIREMENT | \$17,892 | \$77,532 | \$67,898 | \$15,139 | \$35,784 | \$0 | \$5,964 | \$220,209 |
| 5400-117 | EE BENEFITS PENSION LIABILITY | \$25,000 |  |  |  |  |  |  | \$25,000 |
| 5400-120 | WORKERS COMPENSATION | \$7,897 | \$35,436 | \$28,349 | \$6,682 | \$15,795 | \$0 | \$2,632 | \$96,791 |
| 5400-125 | HEALTH INSURANCE | \$36,974 | \$165,908 | \$132,726 | \$31,285 | \$73,947 | \$0 | \$12,325 | \$453,165 |
| 5400-130 | DENTAL INSURANCE | \$2,928 | \$13,137 | \$10,510 | \$2,477 | \$5,855 | \$0 | \$976 | \$35,883 |
| 5400-135 | LIFE INSURANCE | \$285 | \$1,279 | \$1,023 | \$241 | \$570 | \$0 | \$95 | \$3,493 |
| 5400-140 | EMPLOYEE BENEFITS ACCRUED | \$4,000 |  |  |  |  |  |  | \$4,000 |
| 5400-144 | EMPLOYEE BENEFITS OPEB | \$25,000 |  |  |  |  |  |  | \$25,000 |
| 5400-145 | EMPLOYEE PARKING - BUS PASSES | \$700 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$700 |
|  |  | \$146,676 | \$376,292 | \$307,506 | \$69,324 | \$289,951 | \$0 | \$28,992 | \$1,218,741 |
| 6000 | OFFICE SUPPLIES | \$6,000 | \$2,000 | \$5,000 | \$0 | \$4,000 | \$0 | \$0 | \$17,000 |
| 6005 | POSTAGE | \$1,500 | \$0 | \$500 | \$0 | \$0 | \$0 | \$0 | \$2,000 |
| 6007 | SHIPPING | \$500 | \$1,500 | \$3,500 | \$0 | \$500 | \$0 | \$0 | \$6,000 |
| 6010 | COMPUTER EQUIPMENT | \$2,000 | \$7,000 | \$4,000 | \$0 | \$1,500 | \$0 | \$0 | \$14,500 |
| 6015 | COMPUTER SOFTWARE | \$3,000 | \$3,000 | \$1,200 | \$0 | \$1,000 | \$0 | \$0 | \$8,200 |
| 6017 | COMPUTER LICENSING /MAINT | \$6,000 | \$19,900 | \$20,000 | \$0 | \$2,000 | \$0 | \$0 | \$47,900 |
| 6020 | OFFICE EQUIPMENT | \$2,000 | \$2,000 | \$1,000 | \$0 | \$0 | \$0 | \$0 | \$5,000 |
| 6025 | FURNITURE | \$2,000 | \$2,000 | \$1,000 | \$0 | \$0 | \$0 | \$0 | \$5,000 |
|  |  | \$23,000 | \$37,400 | \$36,200 | \$0 | \$9,000 | \$0 | \$0 | \$105,600 |


| FY16 | \% Change | Increase (Decrease) |
| :---: | :---: | :---: |
| \$1,834,798.04 | 30\% | \$555,201.96 |
| \$412,017.06 | -100\% | (\$412,017.06) |
| \$0.00 | 0\% | \$0.00 |
| \$110,000.00 | 5\% | \$5,000.00 |
| \$2,356,815 | 6\% |  |
| \$225,000.00 | 14\% | \$32,000.00 |
| \$75,000.00 | 7\% | \$5,000.00 |
| \$57,000.00 | 7\% | \$4,000.00 |
| \$7,415.00 | 32\% | \$2,385.00 |
| \$10,000.00 | 90\% | \$9,000.00 |
| \$5,000.00 | -80\% | (\$4,000.00) |
| \$13,000.00 | 4\% | \$500.00 |
| \$392,415 | 12\% |  |
| \$200,000.00 | 13\% | \$25,000.00 |
|  | 100\% | \$112,000.00 |
| \$8,200.50 | 113\% | \$9,299.50 |
| \$270,003.00 | -18\% | (\$49,794.00) |
|  | 100\% | \$25,000.00 |
| \$230,972.00 | -58\% | (\$134,181.00) |
| \$495,328.00 | -9\% | (\$42,163.00) |
| \$36,750.00 | -2\% | (\$867.00) |
| \$4,345.00 | -20\% | (\$852.00) |
|  | 100\% | \$4,000.00 |
|  | 100\% | \$25,000.00 |
| \$600.00 | 17\% | \$100.00 |
| \$1,246,199 | -2\% |  |
| \$14,000.00 | 21\% | \$3,000.00 |
| \$1,500.00 | 33\% | \$500.00 |
| \$6,000.00 | 0\% | \$0.00 |
| \$45,560.00 | -68\% | (\$31,060.00) |
| \$62,500.00 | -87\% | (\$54,300.00) |
| \$35,000.00 | 37\% | \$12,900.00 |
| \$5,000.00 | 0\% | \$0.00 |
| \$5,000.00 | 0\% | \$0.00 |
| \$174,560 | -40\% |  |

BURLINGTON

| 6200 | MEDICAL FEES \& SUPPLIES | \$2,500 | \$1,500 | \$0 | \$0 | \$0 | \$0 | \$0 | \$4,000 | \$2,500.00 | 60\% | \$1,500.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6202 | PRINTING | \$1,500 | \$1,000 | \$0 | \$0 | \$10,000 | \$0 | \$0 | \$12,500 | \$2,500.00 | 400\% | \$10,000.00 |
| 6203 | DUES/SUBCRIPTION | \$26,750 | \$47,475 | \$7,300 | \$0 | \$0 | \$0 | \$0 | \$81,525 | \$86,000.00 | -5\% | (\$4,475.00) |
| 6206 | CUSTODIAL SUPPLIES | \$0 | \$65,000 | \$4,000 | \$2,500 | \$4,000 | \$0 | \$0 | \$75,500 | \$65,000.00 | 16\% | \$10,500.00 |
| 6208 | SPECIAL SUPPLIES | \$1,000 | \$5,500 | \$5,500 | \$0 | \$1,000 | \$0 | \$0 | \$13,000 | \$14,000.00 | -7\% | (\$1,000.00) |
| 6210 | SMALL TOOLS \& EQUIP | \$0 | \$8,000 | \$10,000 | \$0 | \$500 | \$0 | \$0 | \$18,500 | \$18,000.00 | 3\% | \$500.00 |
| 6211 | SPECIALIZED EQUIPMENT | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0.00 | 0\% | \$0.00 |
| 6212 | FUEL | \$0 | \$0 | \$125,000 | \$0 | \$0 | \$0 | \$0 | \$125,000 | \$174,000.00 | -28\% | (\$49,000.00) |
| 6214 | CLOTHING \& UNIFORMS | \$0 | \$2,000 | \$2,000 | \$0 | \$3,500 | \$0 | \$0 | \$7,500 | \$11,000.00 | -32\% | (\$3,500.00) |
| 6215 | UNIFORM LAUNDERING | \$0 | \$0 | \$20,000 | \$0 | \$0 | \$0 | \$0 | \$20,000 | \$22,000.00 | -9\% | (\$2,000.00) |
| 6216 | OIL, GREASE \& ANITFREEZE | \$0 | \$1,000 | \$17,000 | \$0 | \$0 | \$0 | \$0 | \$18,000 | \$40,000.00 | -55\% | (\$22,000.00) |
| 6222 | RUNWAY DE-ICE | \$0 | \$0 | \$175,000 | \$0 | \$0 | \$0 | \$0 | \$175,000 | \$200,000.00 | -13\% | (\$25,000.00) |
|  |  | \$31,750 | \$131,475 | \$365,800 | \$2,500 | \$19,000 | \$0 | \$0 | \$550,525 | \$635,000 | -13\% |  |
| $6300-100$ | R \& M EQUIPMENT PARTS | \$0 | \$20,000 | \$40,000 | \$0 | \$10,000 | \$0 | \$0 | \$70,000 | \$95,000.00 | -26\% | (\$25,000.00) |
| $6300-105$ | R \& M VEHICLE MAINT SUPP | \$0 | \$13,000 | \$60,000 | \$0 | \$2,000 | \$0 | \$0 | \$75,000 | \$125,000.00 | -40\% | (\$50,000.00) |
| 6300-115 | R \& M SIGNS Rick | \$0 | \$2,000 | \$2,000 | \$0 | \$2,000 | \$0 | \$0 | \$6,000 | \$10,000.00 | -40\% | (\$4,000.00) |
| $6300-120$ | R \& M TIRES | \$0 | \$3,000 | \$13,000 | \$0 | \$2,000 | \$0 | \$0 | \$18,000 | \$32,000.00 | -44\% | (\$14,000.00) |
| $6300-125$ | R \& M GRAVEL | \$0 | \$750 | \$750 | \$0 | \$0 | \$0 | \$0 | \$1,500 | \$1,500.00 | 0\% | \$0.00 |
| $6300-130$ | R \& M CONSTRUCTION SUPP | \$0 | \$2,000 | \$4,000 | \$1,000 | \$0 | \$0 | \$1,000 | \$8,000 | \$22,000.00 | -64\% | (\$14,000.00) |
| 6300-140 | R \& M SALT \& SAND | \$0 | \$15,000 | \$20,000 | \$5,000 | \$5,000 | \$0 | \$3,000 | \$48,000 | \$65,000.00 | -26\% | (\$17,000.00) |
| $6300-165$ | R \& M OTHER SMALL CHARGES | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0.00 | 0\% | \$0.00 |
| $6300-170$ | R \& M Building | \$0 | \$90,000 | \$40,000 | \$8,000 | \$8,000 | \$0 | \$2,000 | \$148,000 | \$242,000.00 | -39\% | (\$94,000.00) |
| $6300-175$ | R \& M LANDSCAPE | \$0 | \$14,000 | \$2,000 | \$0 | \$0 | \$0 | \$0 | \$16,000 | \$16,000.00 | 0\% | \$0.00 |
| $6300-180$ | R \& M ASPHALT (Concrete) | \$0 | \$3,000 | \$7,000 | \$0 | \$0 | \$0 | \$0 | \$10,000 | \$45,000.00 | -78\% | ( $\$ 35,000.00$ ) |
| 6300-181 | R \& M RUNWAY AND TAXIWAY |  |  | \$15,000 |  |  |  |  | \$15,000 | \$0.00 | 100\% | \$15,000.00 |
| 6300-182 | R \& M Drainage and Catch Basin |  |  | \$40,000 |  |  |  |  | \$40,000 | \$62,000.00 | -35\% | (\$22,000.00) |
| $6300-187$ | R \& M ELECTRICAL SUPPLIES | \$0 | \$12,000 | \$28,000 | \$2,000 | \$2,000 | \$0 | \$1,000 | \$45,000 | \$80,000.00 | -44\% | ( $\$ 35,000.00)$ |
| 6300-189 | R \& M LINE STRIPPING \& MARKINGS | \$0 | \$0 | \$80,000 | \$0 | \$0 | \$0 | \$0 | \$80,000 | \$80,000.00 | 0\% | \$0.00 |
| 6350 | LEGAL NOTICE \& ADVERT | \$2,000 | \$0 | \$1,000 | \$0 | \$0 | \$0 | \$0 | \$3,000 | \$3,000.00 | 0\% | \$0.00 |
|  |  | \$2,000 | \$174,750 | \$352,750 | \$16,000 | \$31,000 | \$0 | \$7,000 | \$583,500 | \$878,500 | -34\% |  |
| $6400-100$ | UTILITIES ELECTRICITY | \$0 | \$510,000 | \$100,000 | \$23,000 | \$104,000 | \$5,000 | \$30,000 | \$772,000 | \$790,000.00 | -2\% | (\$18,000.00) |
| $6400-105$ | UTILITIES GAS | \$0 | \$130,000 | \$55,000 | \$7,000 | \$35,000 | \$2,000 | \$24,000 | \$253,000 | \$318,450.00 | -21\% | (\$65,450.00) |
| 6400-115 | UTILITIES WATER | \$0 | \$40,000 | \$7,000 | \$2,000 | \$7,000 | \$1,000 | \$3,000 | \$60,000 | \$68,000.00 | -12\% | (\$8,000.00) |
| 6400-117 | UTILITIES STORMWATER | \$0 | \$0 | \$270,000 | \$0 | \$0 | \$0 | \$0 | \$270,000 | \$260,000.00 | 4\% | \$10,000.00 |
| $6400-120$ | UTILITIES RUBBISH | \$0 | \$25,000 | \$20,000 | \$0 | \$0 | \$0 | \$1,000 | \$46,000 | \$70,000.00 | -34\% | (\$24,000.00) |
| $6400-125$ | UTILITIES TELEPHONE | \$9,000 | \$4,000 | \$1,000 | \$1,000 | \$2,800 | \$0 | \$0 | \$17,800 | \$22,000.00 | -19\% | (\$4,200.00) |
| 6400-127 | UTILITIES CELLPHONES | \$5,500 | \$7,500 | \$6,500 | \$0 | \$800 | \$0 | \$0 | \$20,300 | \$30,000.00 | -32\% | (\$9,700.00) |
|  |  | \$14,500 | \$716,500 | \$459,500 | \$33,000 | \$149,600 | \$8,000 | \$58,000 | \$1,439,100 | \$1,558,450 | -8\% |  |

## DRAFT Expenses

bunlugron

| 6500-103 | PROF \& CON -SECURITY | \$0 | \$250,000 | \$30,000 | \$0 | \$0 | \$0 | \$0 | \$280,000 | \$30,000.00 | 833\% | \$250,000.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6500-112 | PROF \& CON - AUDITS | \$12,000 | \$6,000 | \$7,000 | \$4,000 | \$5,000 | \$0 | \$0 | \$34,000 | \$32,000.00 | 6\% | \$2,000.00 |
| 6500-115 | PROF \& CON - LEGAL | \$145,000 | \$25,000 | \$10,000 | \$30,000 | \$15,000 | \$0 | \$5,000 | \$230,000 | \$230,000.00 | 0\% | \$0.00 |
| 6500-118 | PROF \& CON - CONTRACTUAL | $\begin{gathered} \$ 50,000 \\ \$ 5,000 \end{gathered}$ | $\begin{gathered} \hline \$ 100,000 \\ \$ 5,000 \end{gathered}$ | \$200,000 | \$5,000 | \$25,000 | \$0 | \$1,000 | \$381,000 | \$462,000.00 | -18\% | (\$81,000.00) |
| $6500-120$ | PROF \& CON - Information Technology |  |  |  |  |  |  |  | \$10,000 | \$13,000.00 | -23\% | (\$3,000.00) |
| 6500-142 | PROF \& CON - MARKETING | \$250,000 | \$90,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$340,000 | \$350,000.00 | -3\% | (\$10,000.00) |
| 6500-144 | PROMOTIONAL PRODUCTS | \$10,000 | \$0 | \$0 | \$0 | \$0 |  | \$0 | \$10,000 | \$15,000.00 | -33\% | (\$5,000.00) |
| 6530-115 | RENTALS EQUIPMENT | \$1,000 | \$3,500 | \$3,500 |  | \$1,000 | \$0 | \$1,000 | \$10,000 | \$0.00 | \$100.00 | \$10,000.00 |
|  |  | \$473,000 | \$479,500 | \$250,500 | \$39,000 | \$46,000 | \$0 | \$7,000 | \$1,295,000 | \$1,132,000 | 14\% |  |
| 6600 | MAINTENANCE CONTRACTS | \$5,000 | \$240,000 | \$10,000 | \$0 | \$10,000 | \$0 | \$0 | \$265,000 | \$282,000.00 | -6\% | (\$17,000.00) |
| 6605 | RADIO MAINTENANCE | \$0 | \$7,500 | \$7,500 | \$0 | \$0 | \$0 | \$0 | \$15,000 | \$20,000.00 | -25\% | (\$5,000.00) |
| 6610 | CUSTODIAL CONTRACTS | \$0 | \$641,000 | \$19,000 | \$19,000 | \$19,000 | \$0 | \$0 | \$698,000 | \$682,000.00 | 2\% | \$16,000.00 |
| 6615 | PROPERTY REPAIRS | \$0 | \$15,000 | \$65,000 | \$15,000 | \$25,000 | \$0 | \$10,000 | \$130,000 | \$200,000.00 | -35\% | (\$70,000.00) |
| 6620 | CONTRACTUAL VEHICLE REPAIR | \$0 | \$5,000 | \$5,000 | \$0 | \$0 |  | \$0 | \$10,000 | \$22,000.00 | -55\% | (\$12,000.00) |
| 6625 | EQUIPMENT MAINT REPAIRS | \$0 | \$65,000 | \$35,000 | \$0 | \$25,000 | \$0 | \$0 | \$125,000 | \$150,000.00 | -17\% | (\$25,000.00) |
|  |  | \$5,000 | \$973,500 | \$141,500 | \$34,000 | \$79,000 | \$0 | \$10,000 | $\$ 1,243,000$ | \$1,356,000 | -8\% |  |
| $6700-100$ | TRAVEL \& TRAIN - EDUCATION | \$14,000 | \$5,000 | \$13,000 | \$0 | \$1,000 | \$0 | \$0 | \$33,000 | \$58,000.00 | -43\% | (\$25,000.00) |
| 6700-105 | TRAVEL \& TRAIN - SPECIAL TRAIN | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0.00 | 0\% | \$0.00 |
| 6700-110 | TRAVEL \& TRAIN - TRAVEL EXP | \$20,000 | \$9,000 | \$10,000 | \$0 | \$1,000 | \$0 | \$0 | \$40,000 | \$40,000.00 | 0\% | \$0.00 |
|  |  | \$34,000 | \$14,000 | \$23,000 | \$0 | \$2,000 | \$0 | \$0 | \$73,000 | \$98,000 | -26\% |  |
| 6800-125 | FEES FOR SERVICE - PERMIT | \$1,000 | \$10,000 | \$23,000 | \$1,000 | \$1,000 | \$0 | \$1,000 | \$37,000 | \$35,000.00 | 6\% | \$2,000.00 |
|  |  | \$1,000 | \$10,000 | \$23,000 | \$1,000 | \$1,000 | \$0 | \$1,000 | \$37,000 | \$35,000 | 6\% |  |
| 7000 | BAD DEBT EXPENSE | \$2,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$2,000 | \$2,000.00 | 0\% | \$0.00 |
| 7004 | INTEREST EXPENSE-RESTRICTED |  | \$10,000 |  |  |  |  |  | $\begin{array}{\|c\|} \hline \$ 10,000 \\ \hline \$ 358,000 \\ \hline \end{array}$ | \$0.00 | 0\% | \$10,000.00 |
| 7200-100 | RENT/LEASE PROPERTY | \$0 | \$0 | \$0 | \$358,000 | \$0 | \$0 | \$0 |  | \$358,000.00 | 0\% | \$0.00 |
| 7200-115 | RENT/LEASE EQUIPMENT | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0.00 | 0\% | \$0.00 |
|  |  | \$2,000 | \$10,000 | \$0 | \$358,000 | \$0 | \$0 | \$0 | \$370,000 | \$360,000 | 3\% |  |
| $7230-100$ | INSURANCE VEHICLE | \$0 | \$4,000 | \$17,083 | \$0 | \$0 | \$0 | \$0 | \$21,083 | \$23,850.00 | -12\% | (\$2,767.00) |
| 7230-105 | INSURANCE GENERAL | \$0 | \$2,495 | \$3,000 | \$1,000 | \$2,500 | \$0 | \$1,000 | \$9,995 | \$8,290.00 | 21\% | \$1,705.00 |
| 7230-107 | INSURANCE PROPERTY | \$0 | \$20,000 | \$38,602 | \$5,000 | \$15,000 | \$0 | \$0 | \$78,602 | \$68,319.00 | 15\% | \$10,283.00 |
| 7230-110 | INSURANCE - AIRPORT LIABILITY | \$23,000 | \$0 | \$66,000 | \$0 | \$0 | \$0 | \$0 | \$89,000 | \$85,000.00 | 5\% | \$4,000.00 |
| 7230-112 | INSURANCE POLLUTION | \$0 | \$0 | \$3,777 | \$0 | \$0 | \$0 | \$0 | \$3,777 | \$6,000.00 | -37\% | (\$2,223.00) |
| 7230-115 | INSURANCE - CLAIMS \& EXP | \$10,723 | \$10,723 | \$10,723 | \$0 | \$10,724 | \$0 | \$0 | \$42,893 | \$52,182.00 | $\begin{array}{r\|} \hline-18 \% \\ \hline 1 \% \end{array}$ | (\$9,288.75) |
|  |  | \$33,723 | \$37,218 | \$139,185 | \$6,000 | \$28,224 | \$0 | \$1,000 | \$245,350 | \$243,641 |  |  |

## DRAFT Expenses

BURLINGTON

| 7303 | REGULATORY \& BANK FEES | \$2,000 | \$0 | \$0 | \$0 | \$120,000 | \$0 | \$0 | \$122,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $7303-200$ | REGULATORY \& BANK FEES GAN |  |  |  |  |  |  |  | \$0 |
| 7312 | REAL ESTATE TAXES | \$0 | \$995,000 | \$42,000 | \$93,000 | \$1,100 | \$0 | \$520,000 | \$1,651,100 |
|  |  | \$2,000 | \$995,000 | \$42,000 | \$93,000 | \$121,100 | \$0 | \$520,000 | \$1,773,100 |
| $7400-110$ | DEBT SERVICE REV BOND | \$0 | \$2,015,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$2,015,000 |
| $7400-155$ | DEBT SERVICE CAPITAL LEASE | \$100,000 | \$154,786 | \$152,000 | \$0 | \$117,000 | \$0 | \$0 | \$523,786 |
| 7450-210 | DEBT SERVICE REV BOND INT | \$0 | \$1,634,938 | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,634,938 |
| 7450-225 | Duplicate account need to fix | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 7450-255 | DEBT SERVICE CAPITAL LEASE INTE | \$0 | \$19,551 | \$37,000 | \$0 | \$15,000 | \$0 | \$0 | \$71,551 |
| $7450-260$ | DEBT SERVICE INTEREST GAN | \$25,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$25,000 |
| 7475-110 | DEBT PAYING BOND ISSUE COST | \$0 | \$2,500 | \$0 | \$0 | \$0 | \$0 | \$0 | \$2,500 |
| 7475-130 | DEBT PAYING AGENT FEES | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 7900 | INTERFUND TRANSFER AIP Local | \$725,600 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$725,600 |
|  |  | \$850,600 | \$3,826,775 | \$189,000 | \$0 | \$132,000 | \$0 | \$0 | \$4,998,375 |
| 8015 | INDIRECT FEES | \$358,675 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$358,675 |
| 8017 | INDIRECT FEES - CITY ATTORNEY | \$36,123 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$36,123 |
| 8018 | MANAGEMENT FEE | \$0 | \$0 | \$0 | \$0 | \$50,000 | \$0 | \$0 | \$50,000 |
| 8095 | INTEREST ON POOLED CASH | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$0 | \$2,000 | \$12,000 |
|  |  | \$396,798 | \$2,000 | \$2,000 | \$2,000 | \$52,000 | \$0 | \$2,000 | \$456,798 |
| 8135 | AIRPORT SECURITY | \$0 | \$960,543 | \$56,503 | \$56,503 | \$56,503 | \$0 | \$0 | \$1,130,050 |
|  |  | \$0 | \$960,543 | \$56,503 | \$56,503 | \$56,503 | \$0 | \$0 | \$1,130,050 |
| 9500 | CAPITAL | \$0 | \$0 |  | \$0 | \$0 | \$0 | \$0 | \$0 |
| 9500-110 | CAPITAL EXPENDITURES | \$0 | \$120,000 | \$250,000 | \$0 | \$130,000 | \$0 | \$0 | \$500,000 |
|  |  | \$0 | \$120,000 | \$250,000 | \$0 | \$130,000 | \$0 | \$0 | \$500,000 |
|  | TOTAL ALL EXPENSES | \$2,254,647 | \$9,962,053 | \$3,481,944 | \$893,778 | \$1,648,229 | \$8,000 | \$716,792 | \$18,965,439 |


| $\$ 120,000.00$ | $2 \%$ | $\$ 2,000.00$ |
| ---: | ---: | ---: |
| $\$ 25,000.00$ | $-100 \%$ | $(\$ 25,000.00)$ |
| $\$ 1,554,550.00$ | $6 \%$ | $\$ 96,550.00$ |
| $\$ 1,699,550$ | $4 \%$ |  |
| $\$ 1,650,000.00$ | $22 \%$ | $\$ 365,000.00$ |
| $\$ 306,319.00$ | $71 \%$ | $\$ 217,467.00$ |
| $\$ 1,735,642.00$ | $-6 \%$ | $(\$ 100,704.00)$ |
| $\$ 0.00$ | $0 \%$ | $\$ 0.00$ |
| $\$ 30,833.00$ | $132 \%$ | $\$ 40,718.00$ |
| $\$ 0.00$ | $0 \%$ | $\$ 25,000.00$ |
| $\$ 5,000.00$ | $-50 \%$ | $(\$ 2,500.00)$ |
| $\$ 0.00$ | $0 \%$ | $\$ 0.00$ |
| $\$ 0.00$ | $100 \%$ | $\$ 725,600.00$ |
| $\$ \mathbf{3 , 7 2 7 , 7 9 4}$ | $34 \%$ |  |
| $\$ 343,605.00$ | $4 \%$ | $\$ 15,070.00$ |
| $\$ 9,923.00$ | $264 \%$ | $\$ 26,200.00$ |
| $\$ 674,225.00$ | $-93 \%$ | $(\$ 624,225.00)$ |
| $\$ 34,000.00$ | $-65 \%$ | $(\$ 22,000.00)$ |
| $\$ \mathbf{1 , 0 7 0 , 7 5 3}$ | $-57 \%$ |  |
| $\$ 1,014,000.00$ | $11 \%$ | $\$ 116,050.00$ |
| $\$ \mathbf{1 , 0 1 4 , 0 0 0}$ | $11 \%$ |  |
| $\$ 120,000.00$ | $-100 \%$ | $(\$ 120,000.00)$ |
| $\$ 1,166,000.00$ | $-57 \%$ | $(\$ 666,000.00)$ |
| $\$ \mathbf{1 , 2 8 6 , 0 0 0}$ | $-61 \%$ |  |
| $\$ \mathbf{1 9 , 2 6 4 , 6 7 7}$ | $-1.6 \%$ | $(\$ 299,237.35)$ |

## Airport Improvement Programs (AIP) FY 2017 Budget

| Fun | AIP \# | FY17 Budget |  | Fed | Vt | Match | REVENUES |  |  |  |  |  |  |  | EXPENSESCapitalExpenditures$9500 \_110$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Federal Grant Revenues 4875_100 |  |  | State Grant Revenues 4875_135 |  | $\begin{gathered} \text { Airport } \\ \text { Match } \\ 4990 \_400 \\ \hline \end{gathered}$ |  | Total Revenues |  |  |  |
| 409-35-700 | AIP-81 | \$ | 450,000 |  | 95\% | 3\% | 2\% | \$ | \$ 427,500 | \$ | 13,500 | \$ | 9,000 | \$ | 450,000 | \$ | 450,000 |
| 407-35-700 | AIP-88 | \$ | 400,000 | 95\% | 3\% | 2\% | \$ | \$ 380,000 | \$ | 12,000 | \$ | 8,000 | \$ | 400,000 | \$ | 400,000 |
| 432-35-700 | AIP-92 | \$ | 1,100,000 | 90\% | 6\% | 4\% | \$ | \$ 990,000 | \$ | 66,000 | \$ | 44,000 | \$ | 1,100,000 | \$ | 1,100,000 |
| 433-35-700 | AIP-94 | \$ | 1,515,000 | 90\% | 6\% | 4\% | \$ | \$ 1,363,500 | \$ | 90,900 | \$ | 60,600 | \$ | 1,515,000 | \$ | 1,515,000 |
| 436-35-700 | AIP-97 | \$ | 10,000 | 90\% | 6\% | 4\% | \$ | \$ 9,000 | \$ | 600 | \$ | 400 | \$ | 10,000 | \$ | 10,000 |
| 437-35-700 | AIP-98 | \$ | 170,000 | 90\% | 6\% | 4\% | \$ | 153,000 | \$ | 10,200 | \$ | 6,800 | \$ | 170,000 | \$ | 170,000 |
| 439-35-700 | AIP-100 | \$ | 50,000 | 90\% | 6\% | 4\% | \$ | \$ 45,000 | \$ | 3,000 | \$ | 2,000 | \$ | 50,000 | \$ | 50,000 |
| 440-35-700 | AIP-101 | \$ | 200,000 | 90\% | 6\% | 4\% | \$ | 180,000 | \$ | 12,000 | \$ | 8,000 | \$ | 200,000 | \$ | 200,000 |
| 442-35-700 | AIP-105 ('15 Land Acquisition) | \$ | 570,000 | 90\% | 6\% | 4\% | \$ | 513,000 | \$ | 34,200 | \$ | 22,800 | \$ | 570,000 | \$ | 570,000 |
| 443-35-700 | Glycol Project | \$ | 2,800,000 | 90\% | 6\% | 4\% | \$ | 2,520,000 | \$ | 168,000 | \$ | 112,000 | \$ | 2,800,000 | \$ | 2,800,000 |
| 444-35-700 | AIP-103 (Apron PH2) | \$ | 50,000 | 90\% | 6\% | 4\% | \$ | 45,000 | \$ | 3,000 | \$ | 2,000 | \$ | 50,000 | \$ | 50,000 |
| 445-35-700 | AIP-104 (Takiway K) | \$ | 2,467,000 | 90\% | 6\% | 4\% | \$ | 2,220,300 | \$ | 148,020 | \$ | 98,680 | \$ | 2,467,000 | \$ | 2,467,000 |
| 446-35-700 | Land Acquisition '16 | \$ | 2,683,000 | 90\% | 6\% | 4\% | \$ | 2,414,700 | \$ | 160,980 | \$ | 107,320 | \$ | 2,683,000 | \$ | 2,683,000 |
| 447-35-700 | Taxiway Alpha | \$ | 500,000 | 90\% | 6\% | 4\% | \$ | 450,000 | \$ | 30,000 | \$ | 20,000 | \$ | 500,000 | \$ | 500,000 |
| 448-35-700 | Taxiway Gulf | \$ | 900,000 | 90\% | 6\% | 4\% | \$ | 810,000 | \$ | 54,000 | \$ | 36,000 | \$ | 900,000 | \$ | 900,000 |
| 449-35-700 | Air Carrier Phase 3 | \$ | 4,200,000 | 90\% | 6\% | 4\% | \$ | 3,780,000 | \$ | 252,000 | \$ | 168,000 | \$ | 4,200,000 | \$ | 4,200,000 |
| 403-35-700 | NEW FUND Needed ('17 Land) | \$ | 500,000 | 90\% | 6\% | 4\% | \$ | 450,000 | \$ | 30,000 | \$ | 20,000 | \$ | 500,000 | \$ | 500,000 |
|  |  |  |  |  | Total |  | \$ | 16,751,000 | \$ | 1,088,400 | \$ | 725,600 | \$ | 18,565,000 | \$ | 18,565,000 |

## Passenger Facility Charge (PFC) FY 2017 Capital Budget

## BTV FY 2017 Special Large Project Capital Budget

| Quick Turn Around Facility (QTA) | $\$$ | $6,000,000$ |
| :---: | :---: | ---: |
| PARCS - Hardware \& Software | $\$$ | $1,000,000.00$ |

\$ 7,000,000

